



 **BIOFUELS**  
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## ABOUT POET BIOFUELS

POET Biofuels is a global leader in the energy and agricultural space. We started as a supplier of fuel ethanol, and have grown into a multi-commodity marketing and transportation company providing solutions in fuels, grains, and carbon dioxide markets. We are part of a network of engineering, management, marketing, and manufacturing companies that are dedicated to being good stewards of the Earth by converting renewable resources to energy and other valuable goods as effectively as humanly possible. As the largest supplier of ethanol in the world, we believe in the value and benefits of driving a renewable solution to global energy needs, and focus on creating a more sustainable path forward in all our related industries.

## JOB SUMMARY

POET Biofuels is seeking a [Commercial Market Analyst](#) to join our team. The successful candidate will be a highly motivated team player, self-starter with an entrepreneurial mind set, and strong communication and critical-thinking skills.

As a [Commercial Market Analyst](#), you will work directly with our ethanol Marketing, Portfolio Optimization, Logistics, and Planning teams. Additionally, you will be responsible for maintaining, evolving and building analytical models and mental model frameworks to support POET Biofuels' Bioethanol business.

## THIS JOB MAY BE FOR YOU IF....

- You have a bachelor's degree in business, Engineering, Economics, Computer Science, or Mathematics or 2-3 years' experience.
- You know the basics of Microsoft's Office Suite and are capable of learning new programs.
- You have experience with analytical tools such as Power BI, Tableau, VBA, SQL, and/or R programming.
- You express intellectual honesty and integrity in everything that you do.
- You have a strong analytical and quantitative skill set.
- You excel in verbal, written, and visual communications.
- You can problem solve with good critical-thinking and an economic thought process.
- You are comfortable with minimal supervision and minimal structure to your day.
- You adapt well to a constantly changing environment.
- You understand basic financial and economic concepts.
- You are a life-long learner and express a sense of high curiosity.

## A TYPICAL DAY

- Building and running market related dashboard material to distribute out to your team.
- Thinking of ways to improve current processes by utilizing technology and seeking feedback from your customer base.
- Challenging current and establishing new mental model frameworks to help drive commercial strategy.
- Point-of-view development for short-term and long-term strategy; frame, communicate and seek feedback.
- Building fundamental supply and demand models for current forecast and alternative scenarios.
- Work with commercial and logistics teams to utilize analysis to deliver actionable value-add activities.
- Performing ad-hoc analysis and knowledge systems on short notice to help your team capitalize on rapid changes in the market place.
- Driving continuous improvement in data aggregation, industry information and visualization.

## WORK ENVIRONMENT

- Culture is king at POET. We are all on the same team. We always communicate. We park our egos at the door. These aren't just slogans on our walls. It's part of who we are.
- We have an open work environment, with no offices. We are all in this together and we work close together.
- We work hard. We play hard. We have frequent team events, from bowling to BBQ's to charity activities.
- We also expect that everyone will maintain a healthy work-life balance. It's the best way to optimize health, happiness and productivity over the long term.
- There is not a lot of physical labor, most of your time in the office will be at a desk. Your longest walk will typically be to a meeting or to the break room to help yourself to one of the gourmet coffee\expresso selections or a piece of fresh fruit.

Interested candidates should submit a cover letter and resume in either *a pdf format or MS Word with a .docx extension* to [opportunity@poetpb.com](mailto:opportunity@poetpb.com). We are proud to be an Equal Opportunity Employer. If you want to learn more about us, please visit [poet.com/careers](http://poet.com/careers).